

# Quasilinear Mechanism Design

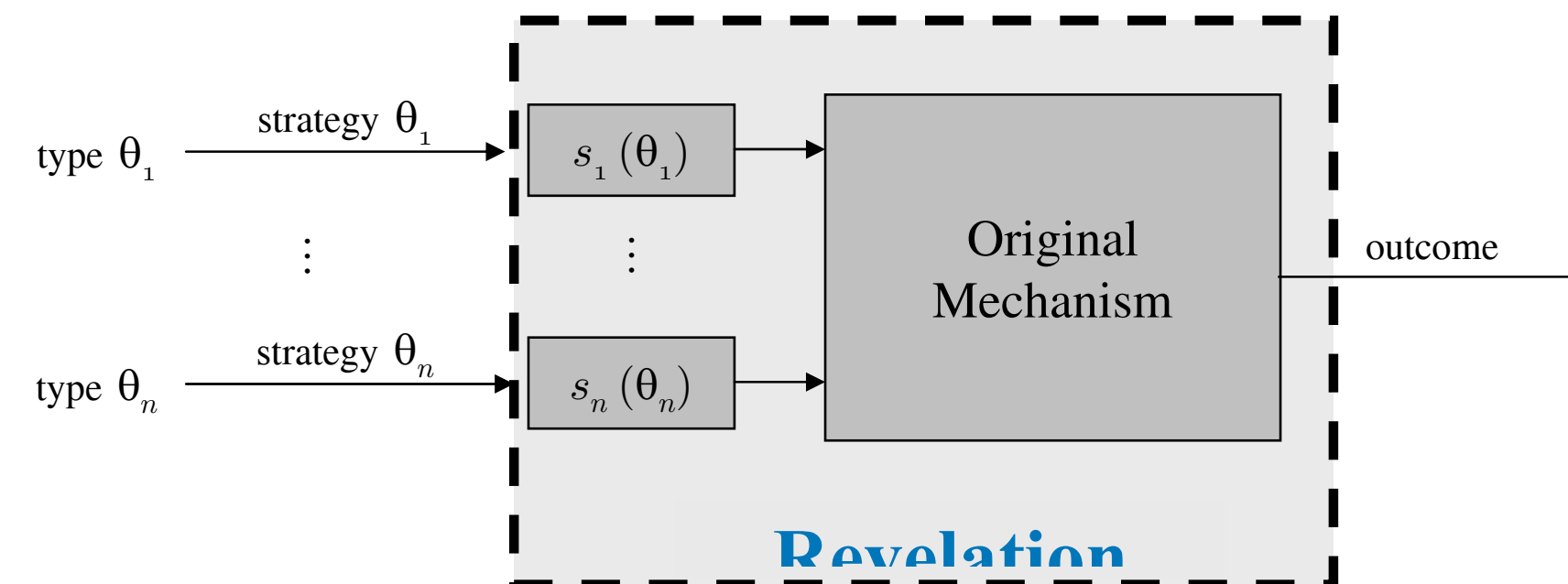
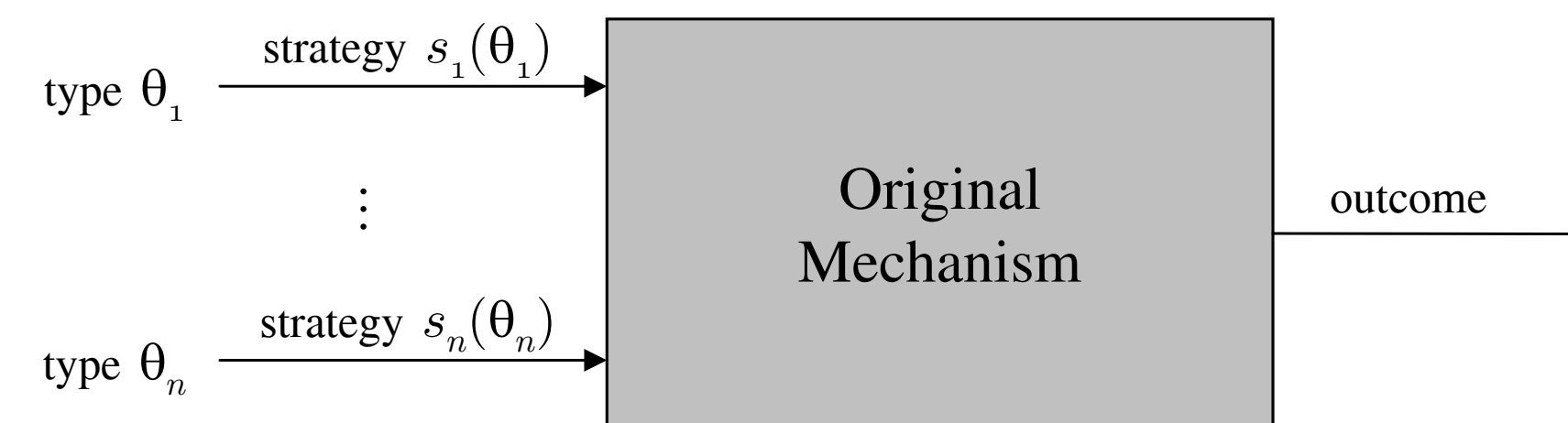
CMPUT 654: Modelling Human Strategic Behaviour

S&LB §10.3-10.4

# Recap: Revelation Principle

**Theorem:** (Revelation Principle)

If there exists **any** mechanism that implements a social choice function  $C$  in dominant strategies, then there exists a **direct** mechanism that implements  $C$  in dominant strategies and is **truthful**.



(Image: Shoham & Leyton-Brown 2008)

# Recap: General Dominant-Strategy Implementation

**Theorem:** (Gibbard-Satterthwaite)

Consider any social choice function  $C$  over  $N$  and  $O$ . If  $|O| > 2$  (there are at least **three** outcomes),

1.  $C$  is **onto**; that is, for every outcome  $o \in O$  there is a preference profile  $[ \succ ]$  such that  $C([ \succ ]) = o$  (this is sometimes called **citizen sovereignty**), and
2.  $C$  is dominant-strategy **truthful**,

then  $C$  is **dictatorial**.

# Recap:

## Quasilinear Preferences

### Definition:

Agents have **quasilinear preferences** in an  $n$ -player Bayesian game setting when

1. the set of outcomes is  $O = X \times \mathbb{R}^n$  for a finite set  $X$ ,
2. the utility of agent  $i$  given type profile  $\theta$  for an element  $(x, p) \in O$  is  $u_i((x, p), \theta) = v_i(x, \theta) - f_i(p_i)$ , where
3.  $v_i : X \times \Theta \rightarrow \mathbb{R}$  is an **arbitrary** function, and
4.  $f_i : \mathbb{R} \rightarrow \mathbb{R}$  is a **monotonically increasing** function.

# Recap:

## Direct Quasilinear Mechanism

### Definition:

A **direct quasilinear mechanism** is a pair  $(\chi, p)$ , where

- $\chi : \Theta \rightarrow \Delta(X)$  is the **choice rule** (often called the **allocation rule**), which maps from a profile of reported types to a distribution over nonmonetary outcomes, and
- $p : \Theta \rightarrow \mathbb{R}^n$  is the **payment rule**, which maps from a profile of reported types to a payment for each agent.

# Paper Presentations

Paper presentations start next week:

- There will be **1 or 2** presentations per class
  - (Rabin 2000 is rescheduled to Oct 31)
- Each paper is allocated **35 minutes** for talk + questions
  - Budget for about a 20-25 minute talk and 10-15 minutes for questions
- Summarize the **important parts** of the paper
- **Paper summaries** are due **before class** starts
  - Submit via Gradescope
  - See the [course assignments page](#) for details on what they should include

# Lecture Outline

1. Recap & Logistics
2. Risk Attitudes
3. Efficient Quasilinear Mechanisms
4. Properties of Quasilinear Mechanisms

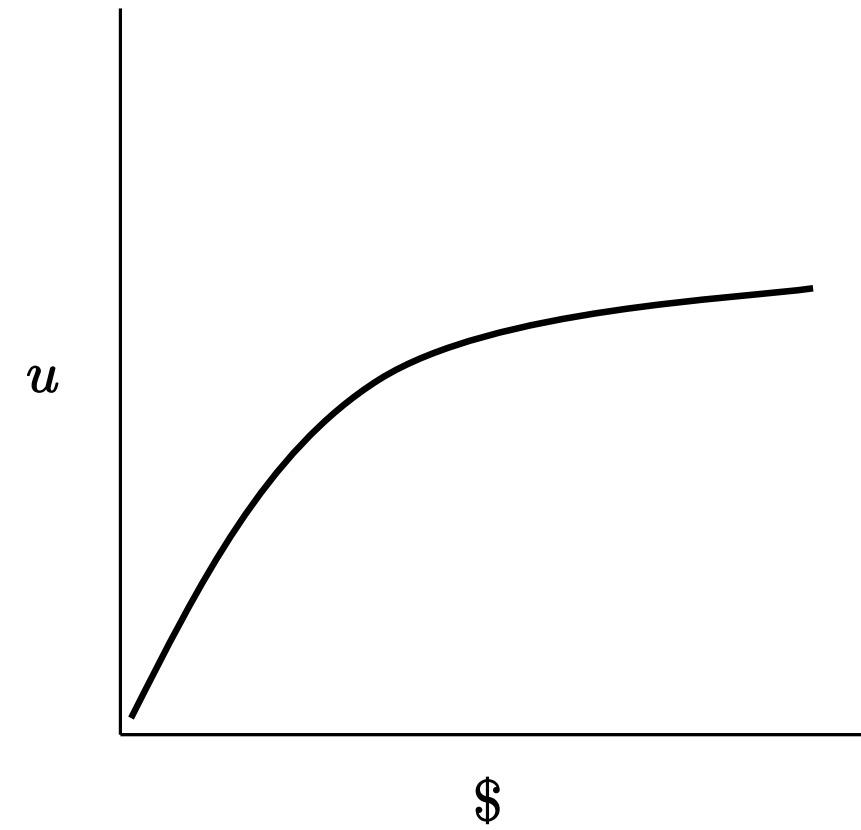
# Value for Money

$$u_i((x, p), \theta) = v_i(x, \theta) - f_i(p_i)$$

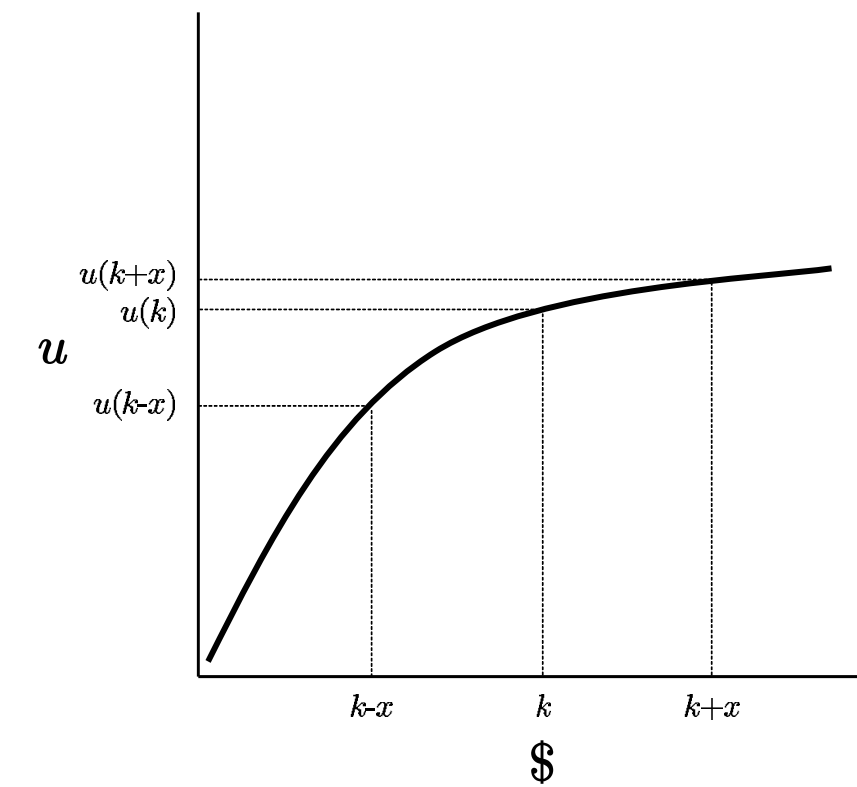
- $f_i$  represents agent  $i$ 's **value for money**
  - **Question:** Why do we need a function instead of just a coefficient?
- The amount that you value \$1 will typically depend on how much money you **already have**:
  - An extra \$100 can change your life if you are starving
  - If you are a millionaire, you might not even notice the difference
- A **nonlinear** value for money can yield differing attitudes toward **risk**



# Risk Aversion



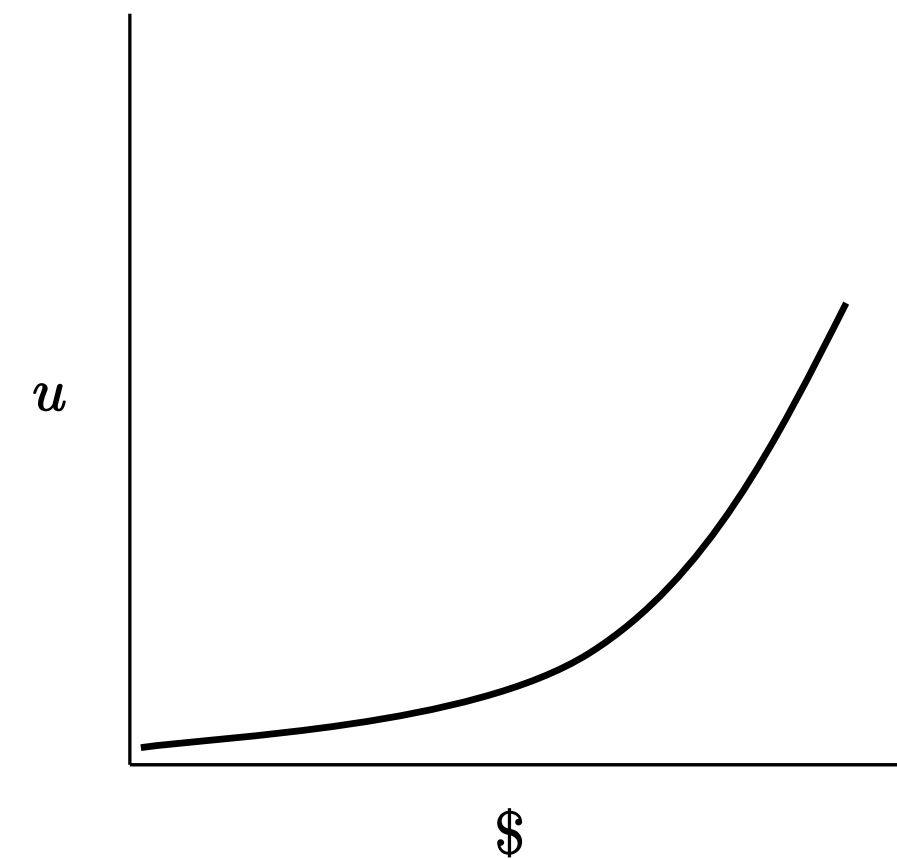
(c) Risk aversion



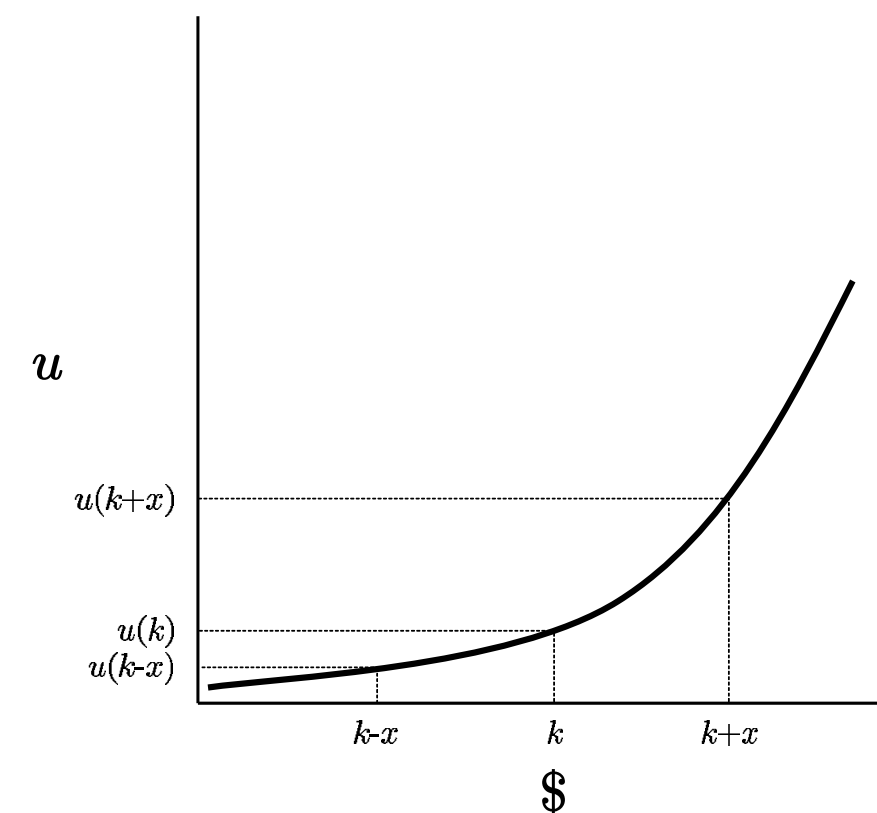
(d) Risk aversion: fair lottery

- A **concave**  $f_i$  models **decreasing marginal value** of money
- An agent with concave  $f_i$  is said to be **risk averse**, because they will **strictly prefer** to receive a lottery's **expected value** rather than to play the lottery
- **Question:** Is risk aversion irrational?

# Risk Seeking



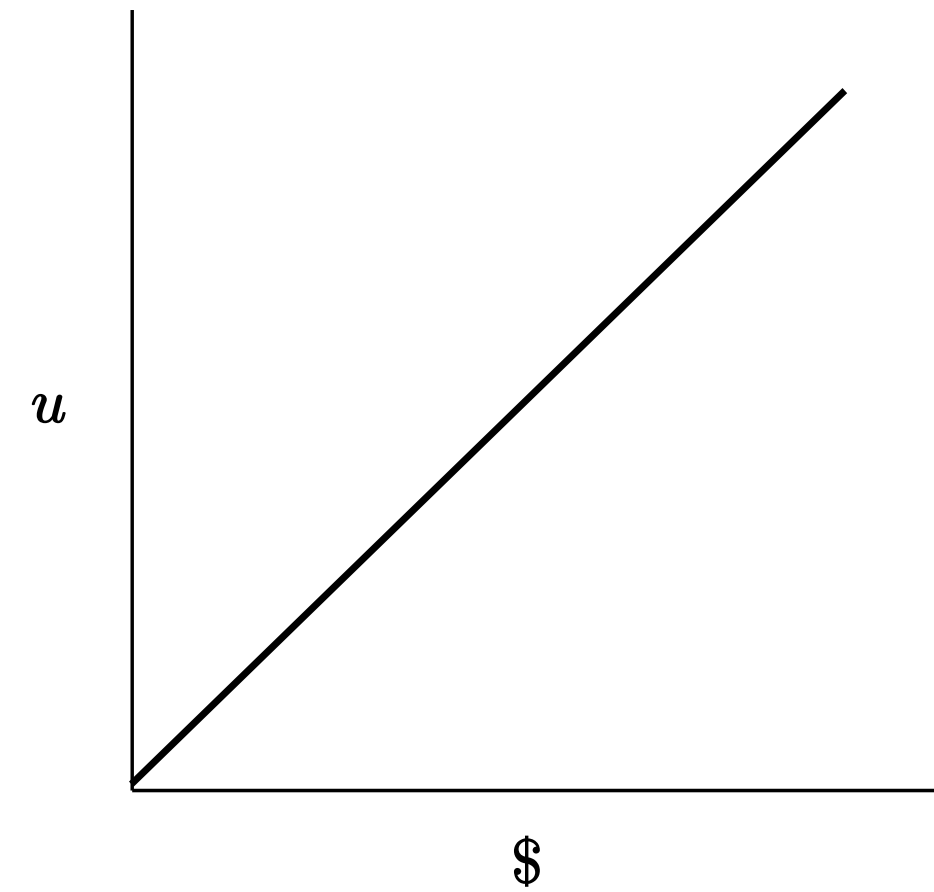
(e) Risk seeking



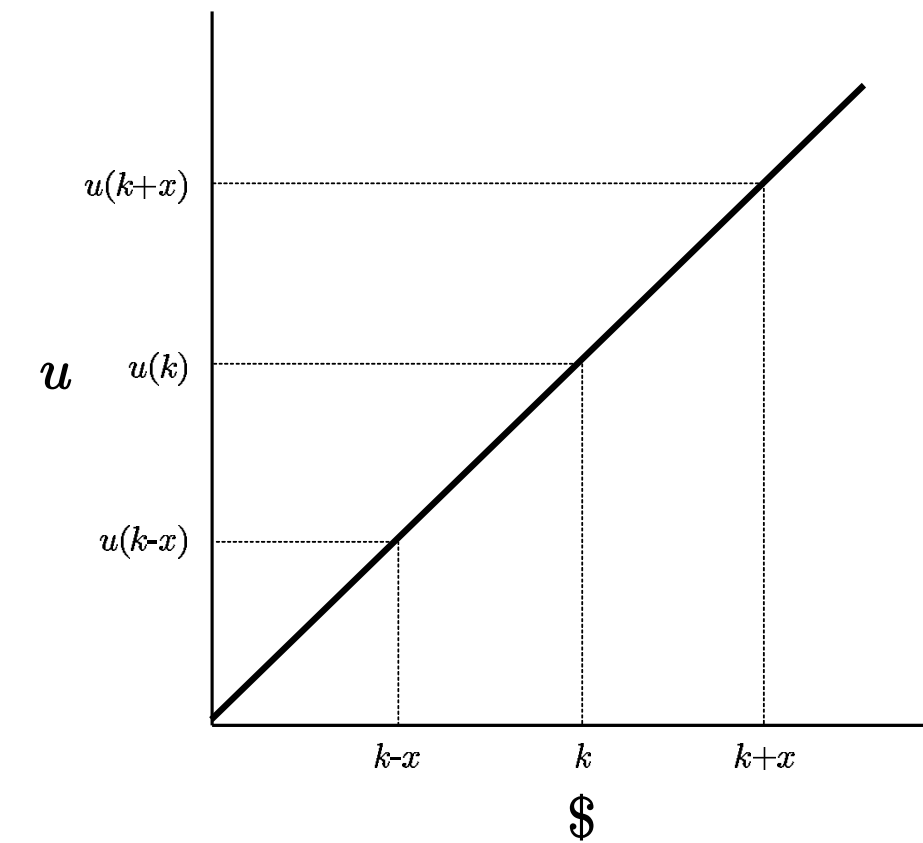
(f) Risk seeking: fair lottery

- A **convex**  $f_i$  models **increasing marginal value** of money
- An agent with convex  $f_i$  is said to be **risk seeking**, because they will **strictly prefer** to **play the lottery** rather than to receive a lottery's expected value
- **Question:** Is risk seeking irrational?

# Risk Neutrality



(a) Risk neutrality



(b) Risk neutrality: fair lottery

- A **linear**  $f_i$  models **constant marginal value** of money
- An agent with linear  $f_i$  is said to be **risk neutral**, because they will be **indifferent** between receiving a lottery's **expected value** or playing the lottery

# Transferable Utility

- Consider two agents  $i$  and  $j$ , who are both **risk-neutral**
- **Question:** Must they have the same value for money?
  - **No**, because they might have **different slopes:**
- When we additionally assume that  $\beta_i = \beta_j$  for all  $i, j \in N$ , we say that the agents have **transferable utility**
  - Because I can increase  $i$ 's utility by **exactly the amount** that I decrease  $j$ 's utility, just by moving money from  $j$  to  $i$
- Transferable utility is a **standard assumption** in quasilinear settings

$$f_i(x) = \beta_i x$$

$$f_j(x) = \beta_j x$$

$$\beta_i \neq \beta_j$$

# Valuations

## Definition:

A Bayesian game exhibits **conditional utility independence** if for all agents  $i \in N$ , all outcomes  $o \in O$ , and all pairs of joint types  $\theta, \theta' \in \Theta$ , it holds that  $\theta_i = \theta'_i \implies u_i(o, \theta) = u_i(o, \theta')$ .

- When this condition holds, we can write utility as  $u_i(o, \theta_i)$
- Can equivalently refer to an agent's **valuation**:  $v_i(x) = u_i(x, \theta_i)$ .
- **Question:** When might this condition fail to hold?
- **Question:** Can we refer to an agent's valuation when this condition fails?

$$v_i(x) = u_i(x, \theta)$$

# Groves Mechanisms

**Definition:**

**Groves mechanisms** are direct quasilinear mechanisms  $(\chi, p)$  for which

$$\chi(\hat{v}) = \arg \max_x \sum_i \hat{v}_i(x)$$
$$p_i(\hat{v}) = h_i(\hat{v}_{-i}) - \sum_{j \neq i} \hat{v}_j(\chi(\hat{v}))$$

- Where  $h_i$  is an **arbitrary** function of the reports of the other agents
- Groves mechanisms implement **any social welfare maximizing** choice function in dominant strategies

# Proof Sketch: Dominant Strategies

1. Suppose that every other agent  $j$  declares arbitrary  $\hat{v}_j$
2. Agent  $i$  wants to report  $\hat{v}_i$  that solves  $\max_{\hat{v}_i} \left( v_i (\chi(\hat{v}_i, \hat{v}_{-i})) - p_i(\hat{v}_i, \hat{v}_{-i}) \right)$ .
3. Substitute  $p_i$ :  $\max_{\hat{v}_i} \left( v_i (\chi(\hat{v}_i, \hat{v}_{-i})) - \cancel{h_i(\hat{v}_{-i})} + \sum_{j \neq i} \hat{v}_j (\chi(\hat{v}_i, \hat{v}_{-i})) \right)$
4.  $h_i(\hat{v}_{-i})$  doesn't depend on  $\hat{v}_i$

# Proof Sketch #2

5. So  $i$  should report  $\arg \max_{\hat{v}_i} \left( v_i (\chi(\hat{v}_i, \hat{v}_{-i})) + \sum_{j \neq i} \hat{v}_j (\chi(\hat{v}_i, \hat{v}_{-i})) \right)$

6. But Groves will choose  $\arg \max_{\chi(\hat{v}_i, \hat{v}_{-i})} \left( \hat{v}_i (\chi(\hat{v}_i, \hat{v}_{-i})) + \sum_{j \neq i} \hat{v}_j (\chi(\hat{v}_i, \hat{v}_{-i})) \right)$

7. So  $i$  should report  $\hat{v}_i = v_i$ . ■

Dominant strategies, because this argument is for **arbitrary**  $\hat{v}_{-i}$ .



# Vickrey-Clarke-Groves Mechanism

## Definition:

The **Vickrey-Clarke-Groves mechanism** is a direct quasilinear mechanism  $(\chi, p)$ , where

$$\chi(\hat{v}) = \arg \max_x \sum_i \hat{v}_i(x)$$
$$p_i(\hat{v}) = \sum_{j \neq i} \hat{v}_j(\chi(\hat{v}_{-i})) - \sum_{j \neq i} \hat{v}_j(\chi(\hat{v}))$$

- i.e., it's a Groves mechanism with  $h_i(\hat{v}_{-i}) = \sum_{j \neq i} \hat{v}_j(\chi(\hat{v}_{-i}))$ .
- Each agent pays their **externality**: difference between *other* agents' utility **if  $i$  weren't there** and the *other* agents' utility given that  **$i$  is there**.
- **Question:** Why don't we use this for **everything**?

# Second Price Auctions Are VCG

The **second price auction** is **VCG** in the quasilinear **single-item auction setting**:

- Agents are **not permitted unrestricted** preferences over the outcome space of allocations and payments
- Object is awarded to agent with **highest valuation**; this maximizes the sum of (non-monetary) agent valuations for the outcome
- Externality of **winning agent** is the value that **next-highest-valuation agent** could have gotten by winning the auction
- Externality of **losing agent** is nothing; if they weren't there, the outcome would be no different

# Externalities: Example

1. Who wins the second-price auction?

i.e.,  $\chi(\hat{v})$

2. Who would win if Alice weren't in the auction?

i.e.,  $\chi(\hat{v}_{-Alice})$

3. How much does Alice pay?

4. What is the VCG payment?

$$v_{Alice}(\text{Alice gets object}) = 10$$

$$v_{Bob}(\text{Bob gets object}) = 6$$

$$v_{Carol}(\text{Carol gets object}) = 3$$

$$v_{Dave}(\text{Dave gets object}) = 1$$

$$\sum_{j \neq Alice} \hat{v}_j(\text{Bob}) - \sum_{j \neq Alice} \hat{v}_j(\text{Alice}) = (6 + 0 + 0) - (0 + 0 + 0) = 6$$

# Mechanism Properties

## Definition:

A quasilinear mechanism is **truthful** if it is direct and  $\forall i \in N \forall v_i$ , agent  $i$ 's equilibrium strategy is to adopt the strategy  $\hat{v}_i = v_i$ .

## Definition:

A quasilinear mechanism is **Pareto efficient**, or just **efficient**, if for all  $v$  in equilibrium it selects a choice  $x$  such that

$$\forall x' \sum_i v_i(x) \geq \sum_i v_i(x').$$

# Budget Balance

**Definition:**

A quasilinear mechanism is **weakly budget balanced** when

$$\forall v, \sum_i p_i(s^*(v)) \geq 0,$$

where  $s^*$  is the equilibrium strategy profile.

# Individual Rationality

**Definition:**

A quasilinear mechanism is *ex-interim individually rational* when

$$\forall i \forall v_i, \mathbb{E}_{v_{-i}|v_i} [v_i(\chi(s_i(v_i), s_{-i}(v_{-i}))) - p_i(s_i(v_i), s_{-i}(v_{-i}))] \geq 0.$$

# All Efficient Dominant Strategy Mechanisms are Groves Mechanisms

**Theorem:** (Green-Laffont)

An **efficient** social choice function  $C : \mathbb{R}^{X \times N} \rightarrow X \times \mathbb{R}^N$  can be implemented in dominant strategies for agents with **unrestricted quasilinear utilities only if**

$$p_i(\hat{v}) = h_i(\hat{v}_{-i}) - \sum_{j \neq i} \hat{v}_j (\chi(\hat{v})).$$

# One Last Impossibility Result

**Theorem:** (Myerson-Satterthwaite)

No Bayes-Nash incentive-compatible mechanism is always simultaneously efficient, weakly budget-balanced, and ex-interim individually rational, even if agents are restricted to quasilinear utility functions.

- It does turn out to be possible to get any **two of the three**
- **Question:** Wait a minute, doesn't the second-price auction satisfy all three conditions?



# Summary

- When agents are restricted to **quasilinear preferences**, social choice functions can be implemented in **dominant strategies**
- **Groves mechanisms** are the unique class of mechanisms that implement efficient social choice functions in dominant strategies
  - **VCG** is the pre-eminent Groves mechanism
  - Second-price auctions turn out to be VCG in the single-item auction setting
- You can only have **two** of **efficiency**, **weak budget balance**, and **ex-interim individual rationality**, even in the quasilinear setting